# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 10, 2023

## ASSOCIATED CAPITAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)		1-37387 (Commission File Number)	47-3965991 (IRS Employer Identification No.)
	191 Mason Street, Greenwich, CT		06830
	(Address of principal executive offices)		(Zip Code)
	Registrant	's telephone number, including area code (203) 6	29-9595
	k the appropriate box below if the Form 8-K filing is int General Instruction A.2 below):	tended to simultaneously satisfy the filing obligation	on of the registrant under any of the following provisions
	Written communications pursuant to Rule 425 under th	ne Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under the Ex	xchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17 CFR 240.14d	-2(b))
	Pre-commencement communications pursuant to Rule	13e-4(c) under the Exchange Act (17 CFR 240.13e-	4(c))
	ate by check mark whether the registrant is an emerging e Securities Exchange Act of 1934 (240.12b-2 of this cha		urities Act of 1933 (230.405 of this chapter) or Rule 12b-2
me	rging growth company $\square$		
	emerging growth company, indicate by check mark if the cial accounting standards provided pursuant to Section	C	nsition period for complying with any new or revised
ecu	rities registered pursuant to Section 12(b) of the Act:		
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
	Class A Common Stock, par value \$0.001 per share	AC	New York Stock Exchange

#### Item 2.02 Results of Operations and Financial Condition.

The following information is furnished pursuant to Item 2.02, "Results of Operations and Financial Condition."

On May 10, 2023, Associated Capital Group, Inc. (NYSE: AC) ("Associated Capital"), announced its results of operations for the quarter ended March 31, 2023. A copy of the related press release is being filed as Exhibit 99.1 to this Form 8-K and is incorporated herein by reference in its entirety.

The information furnished under Item 2.02, including the exhibit attached hereto, is not deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, except otherwise as expressly stated in such filing.

#### Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits
- 99.1 <u>Associated Capital Group's Press Release, dated May 10, 2023.</u>
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### Associated Capital Group, Inc.

By: /s/ Ian J. McAdams
Ian J. McAdams
Interim Co-Chief Financial Officer

Date: May 12, 2023

For Immediate Release:

Douglas R. Jamieson Chief Executive Officer (203) 629 9595 Associated-Capital-Group.com

## ASSOCIATED CAPITAL GROUP, INC. Reports First Quarter Results

- Book Value per share ended the quarter at \$41.30 per share vs \$41.72 at March 31, 2022
- AUM: \$1.80 billion at March 31, 2023 compared to \$1.84 billion at March 31, 2022
- Shareholder donations of \$3.0 million this year to shareholder designated 501(c)(3) charitable organizations brought the total giving to \$34 million since our spin-off in 2015

Greenwich, CT, May 10, 2023 – Associated Capital Group, Inc. ("AC" or the "Company"), a diversified financial services company, today reported its financial results for the first quarter ended March 31, 2023.

#### Financial Highlights - GAAP Basis, unless noted

(\$ in 000's except AUM and per share data)

(Unaudited)	Three Months Ended March 31,				
		2023	2022		
AUM - end of period (in millions)	\$	1,799 \$	1,839		
AUM - average (in millions)		1,841	1,801		
Revenues		2,465	2,582		
Operating loss before management fee (Non-GAAP)		(2,590)	(3,306)		
Investment and other non-operating income/(loss), net		24,735	(15,047)		
Income/(loss) before income taxes		19,602	(18,353)		
Net income/(loss)		17,754	(16,186)		
Net income/(loss) per share-diluted		0.81	(0.73)		
Class A shares outstanding (000's)		2,975	3,088		
Class B " "		18,963	18,963		
Total " "		21,938	22,051		
Book Value Per Share	\$	41.30 \$	41.72		

#### First Quarter Financial Data

- Assets under management ended the quarter at \$1.80 billion versus \$1.84 billion at December 31, 2022 and March 31, 2022.
- Book value was \$41.30 per share, up from \$40.48 at December 31, 2022 but slightly lower than the \$41.72 per share at March 31, 2022.
- The nearly \$40 million year over year positive swing in AC's investments, other than investments in the merger arbitrage funds, reflects market decline in Q1 2022.

#### First Quarter Results

First quarter revenues were \$2.5 million, roughly the same as revenues in the first quarter of 2022. Total operating expenses, excluding management fee expense, were \$5.1 million compared to \$5.9 million in the comparable 2022 period. The difference is due to lower stock based compensation expense.

Net investment and other non-operating income was \$24.7 million for the first quarter, a \$39.8 million swing from the \$15.0 million loss in the first quarter of 2022. The primary drivers of this quarter's results included gains from our mutual fund holdings and GAMCO, various partnership investments and interest income. Interest income reflected higher interest rates in the 2023 quarter as compared to 2022.

Management fee was \$2.5 million. There was no management fee in the first quarter of 2022 due to pre-tax losses.

Our provision for income taxes was expense of \$1.6 million for the quarter compared to a benefit of \$4.8 million in the comparable period of 2022. The effective tax rate applied to our pre-tax income for the quarter ended March 31, 2023 was 8.1%. The effective benefit rate applied to our pre-tax loss for the quarter ended March 31, 2022 was 26.4%. The difference in effective rate year over year is primarily driven by deferred tax benefits from a foreign investment which reduced the current quarter's effective tax rate.

#### Assets Under Management (AUM)

Assets under management at March 31, 2023 were \$1.80 billion, down \$43 million from year-end 2022 due to net outflows of \$55 million and market depreciation of \$4 million, partially offset by the impact of currency fluctuations of non-US dollar classes of investment funds of \$16 million.

	March 31, 2023	I	December 31, 2022	March 31, 2022
(\$ in millions)	 			
Merger Arbitrage	\$ 1,537	\$	1,588	\$ 1,606
Event-Driven Value(a)	229		222	191
Other	33		32	42
Total AUM	\$ 1,799	\$	1,842	\$ 1,839

(a) Assets under management represent the assets invested in this strategy that are attributable to Associated Capital Group, Inc.

#### **Alternative Investment Management**

The alternative investment strategy offerings center around our merger arbitrage strategy which has an absolute return focus of generating returns independent of the broad equity and fixed income markets. We also offer strategies utilizing fundamental, active, event-driven and special situations investments.

#### Merger Arbitrage

For the first quarter 2023, the longest continuously offered fund in the merger arbitrage strategy generated gross returns of -0.23% (-0.63% net of fees). A summary of the performance is as follows:

			Full Year					
Performance%(a) Merger Arb	1Q '23	1Q '22	2022	2021	2020	2019	5 Year(b)	Since 1985(b)(c)
Gross	-0.23	0.89	4.47	10.81	9.45	8.55	7.37	10.13
Net	-0.63	0.45	2.75	7.78	6.70	5.98	5.03	7.17

- (a) Net performance is net of fees and expenses, unless otherwise noted. Performance shown for an actual fund in this strategy. The performance of other funds in this strategy may vary. Past performance is no guarantee of future results.
- (b) Represents annualized returns through March 31, 2023
- (c) Inception Date: February 1985

Global M&A volume totaled \$580 billion in the first quarter of 2023, a 23% sequential decline from the fourth quarter of 2022 and a decrease of 44% compared to the first quarter of 2022. Healthcare was the most active sector for M&A with deal-making of \$97 billion, an increase of 60% compared to 2022, and it accounted for 17% of all deals. Technology and Industrials were the next most active sectors, accounting for 17% and 13%, respectively. Private Equity activity remained robust, accounting for more than 25% of deal volume in the first quarter. Despite the global slowdown in deals, public company M&A in the U.S. remained stable sequentially, and we continue to invest in newly announced deals. We believe that despite recent mark-to-market volatility, we remain well positioned to earn absolute returns.

The Merger Arbitrage strategy is offered by mandate and client type through partnerships and offshore corporations serving accredited as well as institutional investors. The strategy is also offered in separately managed accounts, a Luxembourg UCITS and a London Stock Exchange listed investment company, Gabelli Merger Plus + Trust Plc (GMP-LN).

#### Acquisitions

Associated Capital Group's plan is to accelerate the use of its capital. We intend to leverage our research and investment capabilities by pursuing acquisitions and alliances that will broaden our product offerings and add new sources of distribution. In addition, we may make direct investments in operating businesses using a variety of techniques and structures to accomplish our objectives.

#### Charitable Contributions, Shareholder Dividends and Buybacks

AC seeks to be a good corporate citizen by supporting our community through sponsoring local organizations. In the first quarter of 2023 we completed the distribution of \$3.0 million to various 501(c)(3) organizations selected by our shareholders as part of our 2022 shareholder designated charitable contribution program. Including this contribution, Associated Capital's SDCC program has resulted in nearly \$34 million in donations on behalf of shareholders, who have designated over 190 501(c)(3) organizations across the United States.

On May 10, 2023, the Board of Directors declared a semi-annual dividend of \$0.10 per share, which is payable on June 29, 2023 to shareholders of record on June 15, 2023.

During the first quarter, AC repurchased 52,307 Class A shares, for \$1.9 million, at an average price of \$37.27 per share.

Since our spin-off from GAMCO on November 30, 2015, AC has returned \$158.2 million to shareholders through share repurchases, exchange offers and dividends of \$32.1 million.

At March 31, 2023, there were 2.975 million Class A shares and 18.963 million Class B shares outstanding.

#### About Associated Capital Group, Inc.

Associated Capital Group, Inc. (NYSE:AC), based in Greenwich, Connecticut, is a diversified global financial services company that provides alternative investment management through Gabelli & Company Investment Advisers, Inc. ("GCIA"). We have also earmarked proprietary capital for our direct investment business that invests in new and existing businesses. The direct investment business is developing along several core pillars including Gabelli Private Equity Partners, LLC ("GPEP"), formed in August 2017 with \$150 million of authorized capital as a "fund-less" sponsor, and Gabelli Principal Strategies Group, LLC ("GPS"), created to pursue strategic operating initiatives.

#### Operating Loss Before Management Fee

Operating loss before management fee expense represents a non-GAAP financial measure used by management to evaluate its business operations. We believe this measure is useful in illustrating the operating results of the Company as management fee expense is based on pre-tax income before management fee expense, which includes non-operating items including investment gains and losses from the Company's proprietary investment portfolio and interest expense.

	Yea	-to-date
(\$ in 000's)	2023	2022
Operating loss - GAAP	\$ (5,133	\$ (3,306)
Add: management fee expense (1)	2,543	
Operating loss before management fee - Non-GAAP	\$ (2,590	(3,306)

(1) Management fee expense is incentive-based and is equal to 10% of Income before management fee and income taxes and excludes the impact of consolidating entities. For the three months ended March 31, 2023 and 2022, Income before management fee, income taxes and excluding consolidated entities was income of \$25,429 and loss of \$21,034, respectively. As a result, \$2,543 was accrued for the 10% management fee expense in 2023. There was no management fee accrual in 2022 due to the loss in that period.

# ASSOCIATED CAPITAL GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Amounts in thousands)

		March 31, 2023		December 31, 2022		March 31, 2022
ASSETS						
Cash, cash equivalents and US Treasury Bills (a)	\$	401,776	\$	404,463	\$	348,629
Investments in securities and partnerships (a)(d)		450,238		435,610		500,423
Investment in GAMCO stock (b)		45,613		36,683		53,451
Receivable from brokers (a)		11,023		12,072		176,898(c)
Income taxes receivable, including deferred tax assets, net (a)		8,825		10,320		-
Other receivables (a)		1,460		6,324		6,616
Other assets (a)(d)		23,951		22,218		23,024
Investments in marketable securities held in trust (a)		-		-		175,151(d)
Total assets	\$	942,886	\$	927,690	\$	1,284,192
LIABILITIES AND EQUITY						
Payable to brokers (a)	\$	15,208	\$	7,784	\$	133,867(c)
Income taxes payable, including deferred tax liabilities, net		-		-		3,703
Compensation payable		8,894		13,936		6,638
Securities sold short, not yet purchased (a)		3,569		2,874		5,812
Accrued expenses and other liabilities (a)(d)		1,981		2,707		2,394
Deferred underwriting fee payable (a)(d)		-		-		6,125
PMV warrant liability (a)(d)		-		-		2,145
Total liabilities	\$	29,652	\$	27,301	\$	160,684
Redeemable noncontrolling interests (a)(d)		7,233		10,193		205,320
redeemate nonconforming interests (a)(d)		1,233		10,175		203,320
Total Associated Capital Group, Inc. equity		906,001		890,196		920,039
Noncontrolling interests (a)(d)						(1,851)
Total equity		906,001		890,196		918,188
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Total liabilities and equity	\$	942,886	\$	927,690	\$	1,284,192

<sup>(</sup>a) Includes amounts related to consolidated variable interest entities ("VIEs") and voting interest entities ("VOEs"), refer to footnote 4 of the Condensed Consolidated Financial Statements included in the 10-Q report to be filed for the quarter ended March 31, 2023 for more details on the impact of consolidating these entities. (b) 2,417,500, 2,417,500 and 2,485,900 shares, respectively.

<sup>(</sup>c) The gross up to Receivable from brokers and Payable to brokers in March 31, 2022 is related to the timing of a U.S. Treasury Bill rollover trade.

<sup>(</sup>d) Amounts related to PMV Sponsor and SPAC were deconsolidated during the quarter ended September 30, 2022 and resulted in a reduction of \$176.9 million of assets, \$7.4 million of liabilities and \$165.0 million of Redeemable noncontrolling interests.

## ASSOCIATED CAPITAL GROUP, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in thousands, except per share data)

	Three Mor	Three Months Ended March 31,		
	2023		2022	
Investment advisory and incentive fees	\$ 2	,411 \$	2,486	
Other revenues		54	96	
Total revenues	2	,465	2,582	
Compensation	3	,570	3,933	
Other operating expenses		,485	1,955	
Total expenses	5	,055	5,888	
Operating loss before management fee	(2	,590)	(3,306)	
Investment gain/(loss)	20	,511	(15,610)	
Interest and dividend income from GAMCO		96	153	
Interest and dividend income, net		,999	618	
Shareholder-designated contribution		(871)	(208)	
Investment and other non-operating income/(loss), net	24	,735	(15,047)	
Income/(loss) before management fee and income taxes		,145	(18,353)	
Management fee		,543		
Income/(loss) before income taxes	19	,602	(18,353)	
Income tax expense/(benefit)	1	,580	(4,848)	
Income/(loss) before noncontrolling interests	18	,022	(13,505)	
Income/(loss) attributable to noncontrolling interests		268	2,681	
Net income/(loss) attributable to Associated Capital Group, Inc.	\$ 17	,754 \$	(16,186)	
Net income/(loss) per share attributable to Associated Capital Group, Inc.:				
Basic	\$	0.81	(0.73)	
Diluted	\$	0.81 \$	(0.73)	
Weighted average shares outstanding:				
Basic	21	,970	22,054	
Diluted	21	,970	22,054	
Actual shares outstanding - end of period	21	,938	22,051	
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#### SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

The financial results set forth in this press release are preliminary. Our disclosure and analysis in this press release, which do not present historical information, contain "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements convey our current expectations or forecasts of future events. You can identify these statements because they do not relate strictly to historical or current facts. They use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," and other words and terms of similar meaning. They also appear in any discussion of future operating or financial performance. In particular, these include statements relating to future actions, future performance of our products, expenses, the outcome of any legal proceedings, and financial results. Although we believe that we are basing our expectations and beliefs on reasonable assumptions within the bounds of what we currently know about our business and operations, the economy and other conditions, there can be no assurance that our actual results will not differ materially from what we expect or believe. Therefore, you should proceed with caution in relying on any of these forward-looking statements. They are neither statements of historical fact nor guarantees or assurances of future performance.

Forward-looking statements involve a number of known and unknown risks, uncertainties and other important factors, some of which are listed below, that are difficult to predict and could cause actual results and outcomes to differ materially from any future results or outcomes expressed or implied by such forward-looking statements. Some of the factors that could cause our actual results to differ from our expectations or beliefs include a decline in the securities markets that adversely affect our assets under management, negative performance of our products, the failure to perform as required under our investment management agreements, and a general downturn in the economy that negatively impacts our operations. We also direct your attention to the more specific discussions of these and other risks, uncertainties and other important factors contained in our Form 10 and other public filings. Other factors that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We do not undertake to update publicly any forward-looking statements if we subsequently learn that we are unlikely to achieve our expectations whether as a result of new information, future developments or otherwise, except as may be required by law.